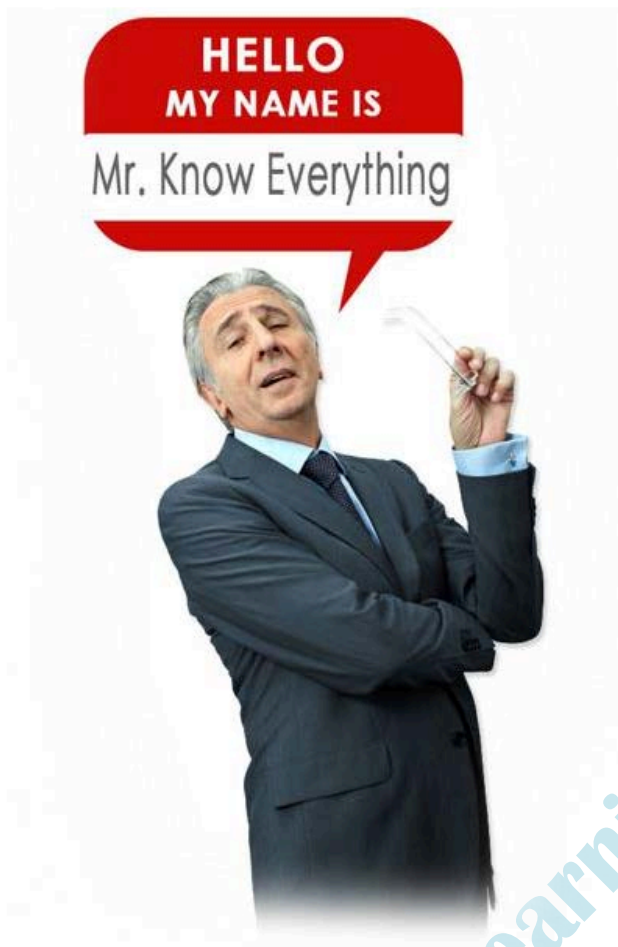


# Mr. Know Everything (KE)



I have been to several companies for training and other business meetings in my practical life. I met Mr. KNOW EVERYTHING (KE) in every company. Mr. KE is one person who is sucking the life out of the company.

He/she is the one who really sucks the core essence of your idea behind any objective or meeting with the whole team. For example, the meeting is going on for any important task; participants are throwing out ideas (good or bad), or wild adventure ideas which may lead to some result oriented approach. Mr. KE will utter a subtle yet somehow brutal judgement of the merits of whatever is being talked about. It is a killer. Judgement is one thing, but delivered in such a deadpan, unfeeling way will ruin everything.

I believe that kind of judgement has a way of momentarily demoralizing everyone. The balance gets upset. And with a meeting like that, the balance of any particular moment is everything. The concept of meeting was to bring the ideas and Mr. KE also supposed to bring the energy that fosters and nurtures the ideas. But Mr. KE starts yawning, pretending to be bored with ideas coming from participants. Sometime Mr. KE starts checking his devices (cell phone, laptop etc.). Such acts of Mr. KE describes that he/she is killer of company's growth.

Sometimes excellent idea of even Mr. KE comes with insolent body language and tone, which not only goes to the drain by the employer but even employees never adopt with true spirit. So the result is always a big LOSS.

My message to Mr. KE of any company/organization is that:

1. Forget what you know already learn what is new in business world.
2. Work more thoughtfully and energetically.
3. Consider your professional comportment a slice of toast. Spread some butter of openness or jam of acceptance on the toast. It will have a productive taste for you and your company.

If you as an employer have Mr/Ms.KE in your company, you badly need couching & counseling training sessions for all KE Managing Directors, General Managers, Department Heads, Managers, Supervisors.